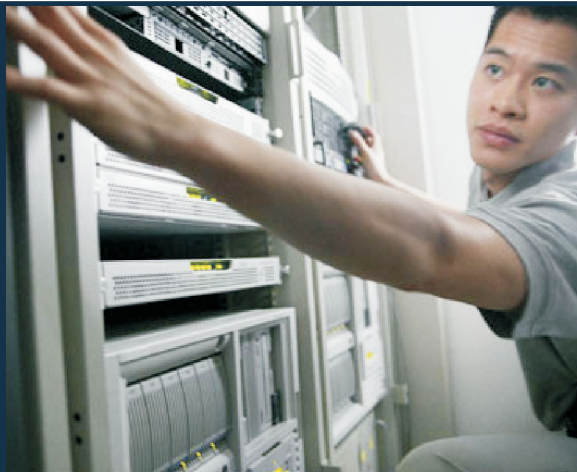


Digital Infrastructure Solutions

# Everest

For MSPs



**Accelerate your MSP offerings  
while enhancing competitive  
advantage**

**DMX**  
DMX TECHNOLOGIES



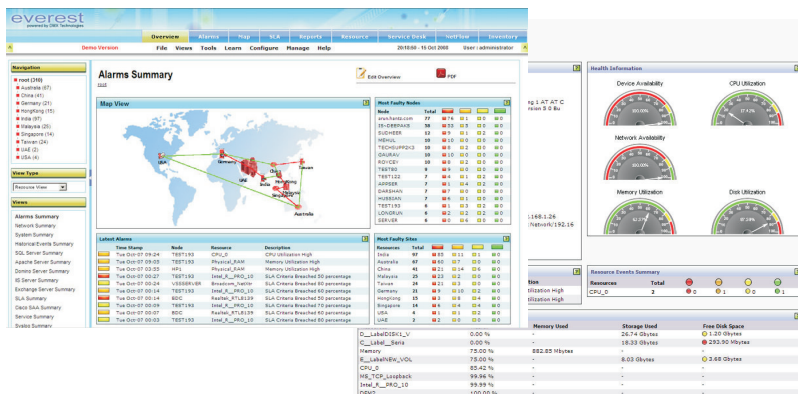
- Remote Management
- Application Monitoring
- Syslog Monitoring
- SLA Management
- Server Management
- Distributed Deployment

## Lower your cost of service, and increase productivity

Everest offers Managed Service Providers new revenue generating opportunities while significantly increasing their value proposition with current and future customers.

Lower your cost of service & improve operational efficiencies

Everest offers MSPs the option to adapt billing schemes derived from their own usage patterns which helps in improving SLA offerings based on the quality of conformance levels. The result - MSPs can nimbly evolve to higher levels of cost efficiency. Everest allows you to establish and manage user expectations through explicit and measurable performance and availability guarantees. You can easily define measurable service indicators that affect your bottom line, and translate them into binding guarantees from internal or external providers using SLAs.

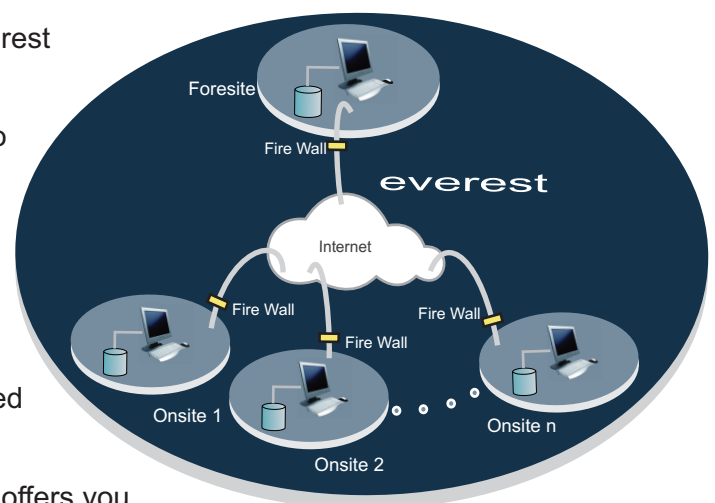


### Discover New Opportunities for your MSP Business

DMX MSP solutions based on Everest provide you the perfect platform to deliver enhanced IT managed services. Gain powerful insight into top down visibility of SLAs along with network performance and availability.

Ensure customer delight while taking advantage of opportunities for enhanced revenue earnings through an expanded and increased services portfolio. Unlike siloed products that constrain you to a predefined offerings path, Everest offers you a wide spanning array of features that provide you flexibility in catering to customers diverse needs. Everest helps you stay away from MSP commoditization.

### Everest Distributed Deployment Architecture



- Increase productivity
- Gain cash flow predictability
- Lower total cost of ownership
- Adhere to consistent customer service levels
- Reduce costs and risks
- Maximize staff ROI

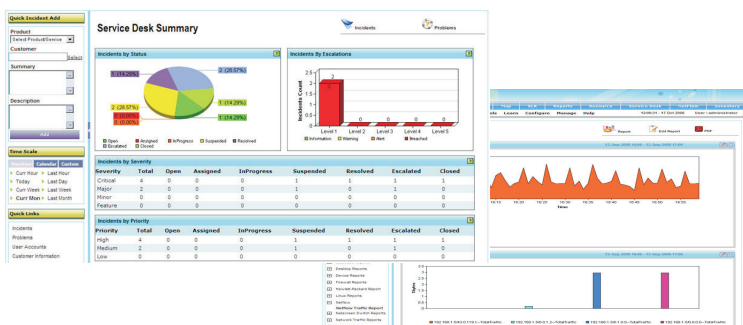


## Accurately manage customer sites from a unified centralized platform

With Everest MSPs can lower costs, enhance and expand offerings, while identifying opportunities for rightsizing, consolidation and enhanced operational efficiencies.

### Flexible subscription based pricing

In an effort to deliver innovative solutions DMX offers Everest to MSPs on a subscription based pricing model which allows for precise and exact capital outlays. You are not boxed-in to a one-size-fits all solution, or slabs which make you wish that there was an in-between option. Pricing structures offer demarcations that span across desktops, servers and network devices with customized packages for a given element. Purchasing licenses for servers and network devices would include Application Monitoring and Syslog Monitoring within the given license. The power behind such a flexible model ensures that you can comfortably scale with your customers growth.



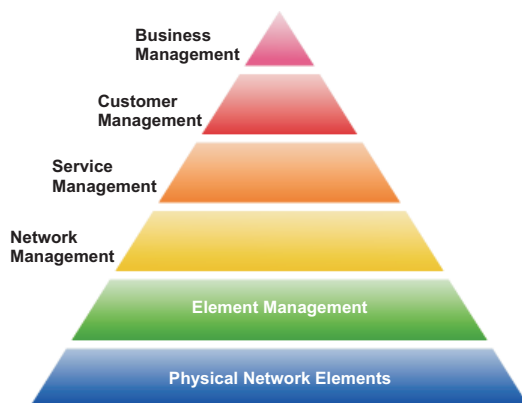
### Powerful RMON features

Everest enables remote monitoring of network resources that are geographically dispersed. The solution can monitor the availability and performance of virtually any IP-enabled device offering you enhanced monitoring of devices, services and operating systems, combined with superior scalability options.

Everest's remote monitoring features offer you the option to retrieve statistical information from probes along with storing and processing an array of useful statistics that drive detailed and insightful historical analysis. Everest's Probe Data Collection module allows the user to monitor traffic, and collect relevant statistical data from network segments and network devices based on Protocol distribution.

### Integrated Service Desk

This powerful feature unifies infrastructure management with service desk utilities. Engineers can deal with the rush of daily incidents from customers and solve them quickly, ensuring peak customer satisfaction.



# Why Everest Makes Sense for Your MSP Business

## Expand your services portfolio:

With Everest, you can offer your clients a greatly expanded suite of services that will make you critical to your clients' business. Everest links people, processes, skills and tools together for an integrated approach to problem prevention and resolution.

## Comprehensive reporting features:

Everest offers you elegant and easily customizable out-of-the-box reports. The solution also comes with a voluminous set of predefined reports that cuts down on the cumbersome effort of defining new reports.

## Harness the power of technology:

When it comes to technology Everest is way ahead of the pack. The solution supports a wide range of network protocols like WMI, SNMP, PDC, Netflow, MPLS, Syslog, XML, Corba, and a host of others.

## Web enabled for easy and constant access:

Everest helps you leverage the power of the web by offering you anytime, anywhere access through Internet Explorer.

## Deploy the solution quickly and easily:

Everest offers you an easy and rapid deployment scenario. You can be up and running within a single day. Everest's installation is quick and easy offering an interface that is intuitive and uncluttered. Additionally its low footprint and light infrastructure help control TCO.

## The right information to the right people at the right time:

Everest delivers key operating metrics to different layers of your customer's management hierarchy. Easily group monitored resources across multiple lines of business or domains spanning across different locations and heterogeneous networks.

Call us today for a live demo to see how Everest can jump-start your MSP offerings.

For more information on Everest's complete set of powerful features and how they can enable you to achieve business traction, contact:



### About DMX

Aspired to be a forerunning IT solution provider, DMX Technologies specializes in providing a wide range of digital multimedia solutions, network infrastructure and professional services to service providers, cable TV operators, broadcasters, media and entertainment corporations, mobile operators and enterprises. Established in 1999, DMX has built an extensive regional network in the Asia Pacific region, including Greater China, Indonesia, India, Korea, Malaysia and Singapore.

For more information about DMX Technologies, please visit:  
[www.dmxtechnologies.com](http://www.dmxtechnologies.com)

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